

## FOUNDING 5 PARTNER PROGRAM

# \$7 per device, flat.

First 5 partners only.

Roam360 is offering its first 5 AU/APAC reseller partners a special founding wholesale rate, locked for 12 months. Limited program closes once 5 partners are onboarded.

# 5

PARTNERS · 12 MO

### WHY PARTNER WITH ROAM360

- Built for Teltonika hardware**  
Native protocol support out of the box. No certified integrators required.
- Days to deploy, not weeks**  
Opinionated defaults remove configuration tax. Stand a customer up in an afternoon.
- Australian engineering and support**  
AEST/AEDT business hours, real people. No offshore tier-1 deflection.
- Native MDVR video integration**  
Multi-camera streaming and GPS-synchronised timeline when customers grow into it.

### WHOLESALE PRICING

Locked **12 months** · Reverts to standard tier rate thereafter

Per device per month – AUD, ex-GST

VOLUME	STANDARD RATE	FOUNDING 5 RATE (Year 1)	YEAR 2 ONWARDS
1 – 49 units	\$11	<b>\$7</b>	Revert to \$11
50 – 249 units	\$9	<b>\$7</b>	Revert to \$9
250 – 999 units	\$7	<b>\$7</b>	<b>\$7</b>
1,000+ units	from \$5	<b>from \$5</b>	<b>from \$5</b>

### WHAT'S INCLUDED

#### Everything to run a whitelabel fleet business

- ✓ Full whitelabel branding - logo, colours, custom domain
- ✓ Native Teltonika support and MDVR video devices for partners also deploying RVS camera systems
- ✓ Australian engineering and support, AEST/AEDT business hours

### WHO THIS FITS

#### Teltonika resellers serving real fleets

Roam360 is positioned for Teltonika resellers serving any vehicles including, industrial, mining, construction, agricultural, council, waste, transport, logistics, and trades in AU and APAC.